

Building Trust During First Meeting

Synopsis

We all attend networking events, business socials and trade shows. We understand that it is necessary for our professional success. But how many of us really leverage these meetings and go beyond doling out business cards and sending LinkedIn invites? Aimless networking does not help or serve to assist us in our career goals. How to continue the conversation? How to provide value? How to build trust? are the questions to ask.

Debunk those networking myths and work on a more sustainable networking strategy that enables you to nurture and benefit from your network.

This unique workshop offers you a chance to apply your networking skills after you have learnt it, during the 2nd half of the session. You will do this with the help of the trainer in preparing for a network event and a debrief session will offer you feedback on areas of improvement at the end of the network event.

Objectives

At the end of this workshop, participants will be able to:

- 1. Market effectively and efficiently
- 2. Extend conversation during and post networking session
- 3. Understand how the importance of trust is important to relationship building

Why Networking Before the Give, Give, Event - The Give and then Game Plan Get Presentation **Topics** Trust. At the Event -Demonstration * How to Pitch * How to Start and the * How to End Emotional Connect After the Event Continue the Conversation

Who should attend

WSH Professionals, Managers, Advisors, HSE Engineers, Executives and anyone who is interested in understanding the topic

Trainers

Our trainers are at the forefront in personal and career development. They are well-qualified professionals in their respective industries who also possess relevant experiences.

Details

Dates: 1. 15 Jan 2024

6. 23 Aug 2024

2. 5 Feb 20247. 9 Sep 2024

3. 4 Mar 2024

4. 3 May 2024

5. 22 Jul 2024

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Time: 9.00am to 5.00pm (Registration starts at 8.45am)

Venue: SISO Academy

167 Jalan Bukit Merah, #02-16 Connection One, Tower 4, Singapore 150167

CPD Points: 7 SDUs

Course Fee: \$226.80 (SISO Member)

\$280.80 (NON - member)

For more information and registration:

Website: www.siso.edu.sg Email: training1@siso.org.sg Phone: 67775185

Registration Form:

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Part A Training Date: Part B - Participants Details (attach a separate list if necessary)											
						Salutation (Mr/Ms/Mdm)	Name (Please underline surname)	NRIC (SXXXX123A)	Designation / Job Title (Please indicate your WSHO Reg. No., if any)	Mobile no:	Email
							Do not use this manual form.		Register online at www.siso.edu.s g		
Name of Con											
Type of Indu	stry:										
Name of Contact Person:				Designation:							
Tel:				Fax:							
Email (for co	ourse correspondence):										
Part D - Billir	ng Details										
Billing Addre	ess:										
Please tick as appropriate if you would like an invoice to the company:			e-Invoice for Government bodies								
Yes No			Dept & Sub-business unit:								
SISO member (circle as appropriate): Yes/ No *SISO membership no:			(For sponsoring company only) Company Stamp:								
NOTE			Course Fee: \$192.60 (SISO Member)								

\$278.20 (NON-member)

1. Registration and Payment

Please submit completed form together with a crossed cheque, made payable to "SISO Academy Pte Ltd", to reach us no later than one week prior to the programme start date.

Please mail registration and cheque to: SISO Academy

167 Jalan Bukit Merah #02-16 Connection One, Tower 4, Singapore 150167

2. Withdrawal

If written notice of withdrawal is received: > 14 days before commencement of programme - full refund Between 3 & 13 working days - 70% refund Less than 3 working days - no refund

Visit our website at www.siso.edu.sg Email: training1@siso.org.sg

Phone: 67775185

The Academy reserves the right to amend the programme content, or to cancel or change the date of the programme or the venue.